

## PRIMARY CONTACTS

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Aerospace maintenance & repair



## AEROSPACE & DEFENSE OVERVIEW

### DESIRED CHARACTERISTICS

- Differentiated, difficult-to-replicate capabilities
- Sole-source, proprietary or quasi-proprietary products and contracts
- High-quality customers and programs
- Diversified customer base, products and/or end markets
- Robust operating margins and free cash flow, with opportunities for improvement
- High-integrity team and mission-driven culture

### THEMES

- Beneficiaries of:
  - Evolutionary or disruptive technology
  - Long-term commercial fleet and passenger traffic growth
  - Spending on defense and government priorities
  - Aging military fleets
- Recurring revenue and contract visibility
- Strong contract and platform mix
- Value creation through operating improvements

### TARGET SECTORS

- Additive manufacturing
- Advanced materials & composites
- Aftermarket support & MRO
- Complex manufacturing & assembly
- Defense & government services
- Defense technology
- Distribution & logistics
- Electronics & sensors
- Interiors
- Intelligence & security services
- Technology enabled mfg. & services
- Testing, certification & compliance